



The European Association for Decision Making

Newsletter

November 2025

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SPUDM 2025 Summary

Reflections from the EADM President – Mandeep K Dhani

Every two years, we come together from across Europe, North America, and increasingly from other corners of the globe to share the knowledge we have created, learn about new discoveries in our field, and refresh our collaborative networks.

In 2025, over 400 of us from four continents met in the ancient walled city of Lucca, which is set against the stunning backdrop of Tuscan hills in Italy. From the 31st August to 4th September, we witnessed 250 full talks, 44 flash talks, 60 posters, 41 talks organized into 11 symposia, 4 keynotes, and 4 presentations from prize winners.

Aside from knowledge sharing in a formal setting, we were able to continue our conversations over break and lunch periods in the garden. Early career scholars had the opportunity to social with their peers, and seek out valuable career advice from more experienced scholars at specially organized events. Indeed, this year EADM was able to financially support 12 individuals to attend the meeting. Together, we were all able to witness a display of the traditional Tuscan art of 'flag throwing', and enjoy a social evening of delicious Italian food and beverages, listening to live music under the stars.



Mandeep K Dhani

EADM President

Perhaps the most unique aspect of SPUDM 2025 was the fact that as scientists we gathered in a complex containing a beautiful church, and many of us presented

our work in this church. Science and religion are often considered to be inherently incompatible and even in conflict. In our case, the church had been deconsecrated, making way for science.

This reminded me of the two main schools of thought in our field (i.e., coherence and correspondence) that often appear to be competing and conflicting in their efforts to understand and improve human JDM. In my Presidential Address (which is summarized on the EADM website, and will eventually be published in full), I took the opportunity to suggest that rather than present incompatible and conflicting conclusions, the two main schools of thought ought to move forward together to scrutinize the decisions of the most powerful actors in our society i.e., court judges, and in doing so, to value justice as a decision outcome. I hope that JDM scholars will take up this call to action.



CONGRATULATIONS!!!

At SPUDM, we also gather to recognize the talents of students in our field, early career researchers and experienced scholars.

Karl Teigen (University of Oslo, Norway) received the lifetime contribution award in recognition of his contribution to the community of decision-making researchers and EADM in particular.

In recognition of innovation in decision research as broadly understood within the SPUDM tradition the Jane Beattie prize was awarded to **Shoham Choshen-Hillel** (the Hebrew University Business School, Israel). The runner up was **Peter Kvam** (Ohio State University, United States).

This year the De Finetti prize for outstanding research by PhD students in the area of decision making was shared by two winners, namely, **Linh Vu** (University of Amsterdam, The Netherlands) for the paper *“Ignorance by choice: A meta-analytic review of the underlying motives of willful ignorance and its consequences.”* *Psychological Bulletin* (2023). **Shahar Hechtlinger** (Max Planck Institute for Human Development, Germany) for the paper *“The psychology of life’s most important decisions.”* *American Psychologist* (2024).

Finally, congratulations to the Best Poster winners. This year, the meeting organizer trialed a new approach where delegates voted for their favorite poster, and in the spirit of encouragement and support, two awards were given out per poster presentation day. The winners were **Agata Sobkow** (SWPS University of Social Sciences and Humanities, Poland) *“Replication in Judgment and Decision Making (JDM): A Review of 100+ Studies”*. **Arianna Buratto** (University of Leeds, United Kingdom) *“Encouraging sustainable food consumption through nudges: An experiment with menu labels”*. **Angelica Mori** (IMT Lucca, Italy) *“Entrepreneurship and Compassion Training in Italian Prisons: An Experimental Model for Inclusive Rehabilitation and Reintegration”*. **Yarom Sagiv** (Ben-Gurion University of the Negev, Israel). *“Does similarity-based customization of algorithmic advice increase advice taking?”* **Silvia Tedeschi** (IMT Lucca, Italy) *“Managing Complexity in New*

Product Development: A Framework for Assessing and Mitigating Over Featuring”.
Moral Fridberg (Ben-Gurion University of the Negev, Israel) “Advice taking as a social token: The effect of advisor prosociality and reciprocity motivation on advice taking.”

THANK YOU!!!

I would like to thank all of those who made SPUDM 2025 such an enjoyable and successful event. This includes the organisers (**Sibilla Di Guida** from IMT and her many student helpers), the scientific committee and many reviewers, as well as the Chairs and members of the various award committees, who were all acknowledged either in the program handbook or during the meeting. A special thank you to **Esther Kaufman** and **Jan Engelmann** who agreed to dedicate an evening during the meeting to undertake the necessary task of auditing our finances.

I would also like to thank **Eldad Yechiam** for his service on the EADM board between 2019-2025 as Member-at-Large, President Elect, and outgoing EADM President. Thank you to outgoing Member-at-Large **Shayar Ayal** who served on the board 2023-2025, and to **Michel Handgraaf** for his long service on the EADM board as Secretary, 2009-2023. All of the above individuals volunteer their precious time to keep our Association going.



Students' Perspectives on SPUDM 2025

Nine Adler. PhD Student in Experimental Psychology, University College London.

Upon entering IMT's San Francesco Complex, I was hit by the sun-lit statue of St. Francis of Assisi reigning in the centre of the cloister garden. I felt grateful that the conference would be set within such a historical atmosphere and was most certainly not expecting to attend presentations on decision sciences in a 14th century church.

While spellbound for a time, I would not remain speechless for long as I was due to present some of my own work on the halo effect in the Guinigi Chapel (unfortunately missing the opportunity to note the irony of my topic!). Marking both my first attendance of SPUDM and my first time presenting outside of my university, I will not be forgetting this event any time soon.



Nine Adler

**PhD Student in Experimental Psychology,
University College London.**

Despite the wide variety of topics and the diverse audience, I found it enlightening to see a consistent theme emerge. There seemed to be a strong emphasis on redefining and re-exploring established concepts within the field under a new lens. This was particularly highlighted during the lively keynote on two systems theory.

While I write this in my London office, overlooking a grey and gloomy road, I look back at this first week of September in Lucca – adorned by blazing plazas and unlimited cappuccinos – and feel thankful for these gatherings that bring the best out of research and collaboration in academia, and look forward to the next one...

SPUDM – No Longer From Description but From Experience

Aviel Ratson. M.Sc. Student, Technion – Israel Institute of Technology

Attending SPUDM in Lucca was inspiring and transformative. Presenting a poster at an international conference for the first time, I arrived excited yet uncertain about what to expect. Still in the doorway of academia, I was admittedly nervous to be surrounded by so many bright minds and names I knew only from articles and journals. However, any initial intimidation quickly dissipated when I arrived and encountered the incredibly open and collegial atmosphere. Seasoned researchers eagerly shared their guidance, and conversations with fellow students – many of whom I now consider friends – offered both support and fresh perspectives.

What struck me most was the diversity within a shared passion. Every attendee was driven by an interest in Judgment and Decision Making, yet each approached it through their own unique lens.

Whether from formal presentations or impromptu conversations, I came away with insights that reframed my thinking as I peer at the start of my academic career.

Presenting my poster was particularly rewarding. Displaying months of work and then discussing it with others gave me, for the first time, the feeling that I was contributing to the field rather than only learning from it. The experience has strengthened my confidence and left me eager to continue developing my research on innovation. I am deeply grateful to my advisors for their guidance and to the EADM community for providing a glimpse of the vibrant and collaborative academic world within which I hope to grow.



Aviel Ratson

**M.Sc. Student, Technion – Israel
Institute of Technology**

EADM Lifetime Contribution Award- Karl Halvor Teigen

At the SPUDM 2025 conference in Lucca, Professor **Karl Halvor Teigen** received the [EADM Lifetime Contribution Award](#), honoring his outstanding and enduring contributions to the study of judgment and decision-making.

In his acceptance speech, Professor Teigen reflected with characteristic humor and insight on a lifetime devoted to understanding how people think and talk about uncertainty. His talk revisits themes that have shaped decades of his work, from verbal probabilities and framing to the subtle pragmatics hidden in everyday language.

The full written version of his inspiring talk, "***The Two Faces of Probability – and Their Reflections in Language***", including figures and references, is now available on the [EADM website](#).

Congratulations to Professor Teigen on this deeply deserved recognition!

The Brunswik Society 31st International Meeting (Virtual)

The Brunswik Society will hold its meeting virtually again this year. We encourage participation from scholars at every stage of their career, from student to emeritus. For more information on this area, see <https://brunswiksociety.org/>

Date: Friday, December 5th, 2025

Starting Time: 11.45-14.15 US Eastern Time (16.45-19.15 GMT)

Location: Zoom

This scholarly event is free!

Format: Short research presentations, Q&A, and general group discussion. The meeting is followed by a social hour on a more interactive platform, which would start 15 mins after the end of the meeting.

Participation: If you wish to attend and listen and/or contribute to the open discussions, then please register your name, affiliation and email address with Gijs Holleman g.a.holleman@tilburguniversity.edu by **Monday, 1st December 2025**, in order to receive the Zoom meeting link and the social hour link.

Please forward to students/early career researchers in your department.

If you have any questions, please contact one of the organizers:

Mandeep Dhani (m.dhani@mdx.ac.uk)

Gijs Holleman (g.a.holleman@tilburguniversity.edu)

Esther Kaufmann (esther.kaufmann@gmx.ch)

Judgment and Decision Making Journal – **Call For Co-Editor**

We announce a call for co-editorship of [Judgment and Decision Making \(JDM\)](#). Jon Baron is the founding and incumbent editor, who will default to Associate Editor. The remaining co-editors are Mandeep K Dhami and Andreas Glöckner.

Judgment and Decision Making is the official journal of both the [European Association for Decision Making](#) (EADM) and the [Society for Judgment and Decision Making](#) (SJDM). It is published by Cambridge University Press. The journal publishes peer-reviewed scholarly papers. All papers are open-access.

The journal seeks to publish articles that are of high-quality and interest to scholars working in the field of judgment and decision-making (JDM). The study of JDM concerns the normative, descriptive, and prescriptive analysis of human judgments and decisions. These topics may be studied from theoretical or applied perspectives, with the use of experiments, surveys, analysis of existing data, and other necessary approaches. The journal covers relevant content from several fields, including cognitive psychology, experimental economics, and experimental philosophy. The journal publishes mainly experimental work that contributes to our understanding of JDM behavior and theory development. Articles that suggest new or improved theories, cover methodological contributions, and include non-experimental work may also be published.

JDM is a key journal for the field. The role of editor includes maintaining the standards of scholarship. There is no remuneration for this position and we encourage colleagues to volunteer for the important and necessary function of this editorial work. The workload varies over the course of a year, and the work requires flexibility. However, candidates ought to reserve about half a day per

week (4 hours) for screening of submissions for desk rejection, which may involve providing reasons, or for assignment to action editors, who may seek further information. More time is required if the editor chooses to action edit a manuscript themselves.

We anticipate that candidates will have demonstrated scientific and scholarly excellence in one or more areas of JDM, as well as a breadth of knowledge in other areas such as Psychology and/or Economics. Other relevant qualifications may include prior experience as an associate editor or editor of another journal, a broad intellectual perspective, a commitment to scientific integrity and open science, knowledge of advanced quantitative analytic techniques, exceptional communication skills, and strong management skills, as well as an ability to work collaboratively with others.

Please submit a CV to journal@sjdm.org which can speak to the sorts of criteria mentioned above. The search committee will include Jon Baron, Mandeep Dhama, and Andreas Glöckner (co-Editors), and two members of the advisory board (representing EADM and SJDM). Both nominations and self-nominations are welcome. Please ensure that nominated candidates are willing to take on the position.

The deadline for receiving (self-)nominations is **15th January 2026**, when the review process will begin. Shortlisted candidates may be expected to attend a (virtual) interview with the search committee. Candidates should be prepared to begin receiving manuscript submissions from **June 1st, 2026**.

Recent Publications in Judgement and Decision Making

Book Highlight

"Decision Making: Fundamentals and Applications", edited by Ulrich Ettinger, Bert Heinrichs and Carsten Murawski.

The book provides an in-depth overview of contemporary research on decision making. It explores the foundations, mechanisms and consequences of human decisions from a multidisciplinary perspective. The chapters include reviews of experimental research on the cognitive and neural mechanisms underlying decision making in healthy humans, investigations of patient populations to identify how specific diseases alter decision processes and philosophical as well as ethical discussions around the topic of decision making.

Find out more at: <https://link.springer.com/book/10.1007/978-3-032-00880-0>

Research Highlight

How behavioural systems shape climate adaptation decisions of policymakers (Bellmann, de Vries & Scholte, 2025)

Why do climate adaptation efforts advance slowly, even when solutions are known and feasible? As of today, research has primarily concentrated on citizens to understand this so-called adaptation puzzle, while policymakers' decision-making has received less attention. However, they play a central role in shaping the

trajectory in which a society adapts, with their decisions having potential system-wide impacts.

That is why we recently researched the behavioural dynamics that shape Dutch policymakers' climate adaptation decision-making. Based on data from interviews and a workshop, we developed a behavioural system map, which visualises cause-effect relationships between actor behaviours and underlying determinants. We identified nine themes that describe dynamics shaping climate adaptation policymaking. For example, policymakers search for precedents of successful projects that they can use to convince their political and administrative leadership that a climate adaptation project is feasible.

Through analysing the themes and the behavioural system map, we revealed three levers for system change: supporting precedent identification, stimulating information gathering, and boosting mainstreaming processes. These levers present points in the system in which behavioural interventions could unfold system-wide impacts via ripple effects across multiple behaviours. By integrating behavioural insights and systems analysis, our study proposes a novel approach to analysing contextual, dynamic influences and determinants of behaviour that shape adaptation policymaking.

Find out more: Bellmann, K. P., de Vries, G., & Scholten, L. (2025). Understanding slow progress on urban climate adaptation: An empirical analysis of behavioural dynamics in Dutch policymaking. *Journal of Environmental Psychology*. <https://doi.org/10.1016/j.jenvp.2025.102666>.

An accompanying, practical guide on behavioural system mapping is available as pre-print from <https://ssrn.com/abstract=5444814>.

NEW FUNDING

Despite significant efforts in the last 20 years to expedite cancer diagnosis, a substantial proportion of cancers in England (45%) are still diagnosed at a late stage, making treatment less effective and dramatically reducing survival prospects for millions of patients. [Olga Kostopoulou](#) from Imperial College London was recently awarded a grant from Cancer Research UK to study the impact of AI-powered Ambient Voice technologies (“digital scribes”), which can transcribe the entire patient-doctor interaction in real time. Their adoption in clinical practice is steadily increasing. The research programme will explore how the use of these tools shapes clinical reasoning and decision making, and if they can improve early cancer diagnosis. It will combine behavioural and computational approaches to analyse the clinical encounter and establish if/how real-time support for cancer detection can be built into digital scribes. [Jay Russo](#) is a collaborator on the grant, which also includes clinicians and computer scientists. The programme will employ 3 researchers, including a cognitive psychology postdoc for 3 years to be based with Olga at Imperial, starting in the first quarter of 2026. Look out for LinkedIn announcements and on the EADM emailing list.

Do you have input for future news bulletins? Do you want to get involved and help EADM in its activities? Feel free to reach out: secretary@eadm.eu.